# Technical Expertise for E&P Challenges



## SPE Offshore Europe 2013 Oil and Gas Conference and Exhibition 3rd-6th September 2013 Aberdeen, UK

# Sales Brochure

The Offshore Europe Partnership, a joint venture between:





## SPE Offshore Europe 2013





SPE Offshore Europe conference and exhibition attracts a global audience of engineers, technical specialists, industry leaders and experts to share ideas and debate the issues of the moment in the upstream industry.

"This is an event where the offshore oil and gas industry's engineers and technical specialists, along with its business leaders and government, come together to share their views, knowledge and expertise. Such a gathering will have particular importance against the backdrop of the challenges presented by the prevailing global economic climate."

It is a multi-faceted event that reflects the E&P community's desire for continuous learning, showcasing the innovation, solutions and tools required to compete in an accelerating technology race in an increasingly complex business.

Malcolm Webb
2013 SPE Offshore
Europe Chairman,
Executive Committee
Chief Executive,
Oil & Gas UK

## 2011 Statistics

31,579\* Unique attendees

48,114 Attendees across the 3 days

1,497\* Participating companies

25,288\* SQM Total exhibition space

90+ Countries represented

100+ Technical presentations

\* Figures ABC audited

E: oeteam@reedexpo.co.uk T: +44 (0) 208 439 8890

www.offshore-europe.co.uk





fantastic event.

world of oil & gas

Oceanscan Limited

bringing the

"A simply

together"

Deep Water Zone 2013

Deep Water E&P is playing an ever increasing

Deep Water E&P is playing an ever increasing role within the industry with more and more discoveries now being found within deep and ultra-deep water fields in areas such as Brasil, Gulf of Mexico and Sub-Saharan Africa.

The Deep Water Zone will return in 2013 to focus on the technologies, services and expertise required to work within this new frontier.

- Exhibition to display the latest products and services from the deepwater industry
- Deep Water feature to showcase the latest technologies and expertise
- Presentation stage to provide a learning area
- Targeted marketing campaign to draw key decision makers to the Deep Water Zone

Limited space available in the Deep Water Zone, contact Gareth Rapley, Sales Manager: gareth.rapley@reedexpo.co.uk, for booking information.

In association with







## Sponsorship

Add value to your exhibitor package by selecting one of our high profile sponsorship opportunities. We've worked hard to create a selection of packages to meet a variety of budgets and match with your companies marketing goals.

#### Sponsorship opportunities available across the following areas:

You know what they say, 1st impressions count:

Exhibition visitor bags, registration package, outside signage

#### Help visitors navigate all 25,288 sqm:

Event ask me staff, info desk, floor stickers, directional signage

#### In the digital age, why not be on the cutting edge:

Website advertising, email advertising, social media, mobile app

#### Comfort is king:

Catering outlets, drinks stations, toilets, seating areas

To learn more about any of the above packages or additional opportunities, contact Gareth Rapley, Sales Manager: gareth.rapley@reedexpo.co.uk

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"It's a really good opportunity to see people from all over the world in one spot and it's good for business."

Cheryl Burgess
Director General,
Pipeline Industries Guild

"Aberdeen is particularly well situated and can trade right across the world from a deepwater, knowledge, and capability perspective."

#### Colin Welsh

CEO, Simmons and Company International The exhibition is made up of the upstream E&P community showcasing their technologies, services and expertise to enable oil to be explored and produced.

It sees the complete supply chain of companies participating including operators, drilling contractors and oilfield service companies.

1,497
participating companies



92%

of exhibitors were satisfied\* with SPE Offshore Europe 2011

94% of exhibitors would like\*\* to exhibit again in 2013



<sup>\*</sup>very, completely, or somewhat – figures based on post show survey data
\*\*Extremely, very or somewhat - figures based on post show survey data

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"Still one of the world's premier events for establishing business relationships in the oil & gas industry."

Matthias Bichsel
Shell, Projects and
Technology Director

"It has been one of the best years ever, truly a great show."

Donna Smith
Director, Marketing
Forum Energy
Technologies

## Who exhibits?

Equipment Manufacturers, Component Manufacturers, Service Componies, Oil & Gas Componies – International, National & Independent Operators, Consultancies

## Who attends?

- Chief Operating Officer (COO) VP Integrated Operations Head of Well
   Engineering Asset Integrity Manager Head of Business Development
- Head of Supply Chain Head of Operations Production Manager •
   Strategic Sourcing Director Exploration Director Chairman & Production
   Director Drilling Manager Chief Technologist Deputy MD, Director –
   Operations General Manager Drilling General Manager Exploration •
   Senior VP Offshore Projects Chief Executive Officer

## International opportunities - 28 National & International Pavilions, including:



Austria
Belgium
Brasil
Canada
China
Denmark
Finland
France
Germany

Greenland
Italy
Netherlands
Nigeria
Norway
Malaysia
Scotland
Spain
USA

## Why exhibit?

Generate new sales leads and contacts

Wow visitors with your innovative products

Relationshipbuilding with key industry figures

Talk to senior decision makers

Obliterate your sales targets with onsite orders

Hone in on the latest industry developments

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### Date:

3rd-6th September 2013

#### Where:

AECC, Aberdeen, UK

### Contact:

Email: oeteam@reedexpo.co.uk Tel: +44 (0) 208 439 8890 www.offshore-europe.co.uk

## Pricing information

	Space Only (Plus Stand Approval £150)	Space & Shell Scheme
Halls 1, 2, 3 & 5	£420 per m²	£490 per m²
Halls 4 & 6	£395 per m²	£465 per m²
Standard Charges (Registration Fee and Internet Listing)	£425	£425
From May 2012, All costs above are plus VAT.		

## Upcoming Upstream Oil and Gas events:



#### SPE Russian Oil & Gas Exploration & Production Technical Conference & Exhibition

All Russian Exhibition Center, Pavilion 75, Moscow, Russia 16–18th October 2012 www.russianoilgas.com



#### IBP/SPE Brasil Offshore

Macaé, RJ, Brasil 11–14th June 2013 www.brasiloffshore.com



#### **SPE Offshore Europe**

AECC, Aberdeen, UK 3rd-6th September 2013 www.offshore-europe.co.uk



## SPE Arctic & Extreme Environments

All Russian Exhibition Center, Pavilion 75, Moscow, Russia October 2013 www.arcticoilgas.com



#### SPE Intelligent Energy Middle East

www.intelligentenergyevent.com/ME



## SPE Intelligent Energy International

Jaarbeurs, Utrecht, The Netherlands www.intelligentenergyevent.com

The Offshore Europe Partnership, a joint venture between:



