# [Your Name] [Street Address], [City, ST ZIP Code] [phone] [e-mail]

#### **Summary**

- Demonstrated achiever with exceptional knowledge of international markets, business practices, and trade regulations.
- Strong marketing and finance background combined with fluency in several languages, including "Advanced Level" U.S. State Department certification in Russian Language Reading Comprehension.
- Skilled at learning new concepts quickly, working well under pressure, and communicating ideas clearly and effectively.
- Extensive computer training, including knowledge of multiple networking environments and business software packages.
- Enthusiastic and experienced in overseas travel.

#### **Education**

# Masters Degree in Russian & East European Studies 2000 Oak Tree University, Washington, D.C.

# **B.A. Degree in Foreign Languages** *Elm College, Coral Gables, FL*

1998

Concentration in Russian, Spanish, French, & Italian; graduated cum laude with 3.8 G.P.A.

## Completion of Intensive Language Training Program Maple Grove Institute, London, England

1999

#### **Career History & Accomplishments**

### **Assistant to the Director of Business Development**, Fabrikam. Inc.

2004

- Worked directly with Director of Business Development and Director of Strategic planning of this large, publicly-traded provider of home healthcare services.
- Researched and wrote marketing, financial, and feasibility reports concerning new business acquisitions and acquisition prospects.
- Played key role in preparing a successful \$5 million federal grant proposal to provide the company's home therapy products to rural U.S. areas.
- Prepared corporate financial reports and service contracts for the CFO.

## **Russian and East European Coordinator**, A. Datum Corporation

- 2003
- Held key responsibility in this small import/export company for helping facilitate trade deals with former Soviet Union and Eastern European countries.
- Served as interpreter and translator for Vice President in major business negotiations. Reviewed company compliance with all applicable customs laws and procedures.
- Initiated multiple overseas joint ventures and served as liaison for foreign customers on business in the U.S.

## **Administrative Assistant to the Vice President**, Contoso, Ltd.

2001-2002

- Handled administrative functions for the Vice President of the Executive Car Lease Program, a sales division catering primarily to the diplomatic community and the federal government.
- Assisted in preparing contracts and sales proposals for customers.
- Established reports to track products throughout the United States and develop further customer contacts for Contoso, Ltd.

#### **Memberships & Affiliations**

- Founding member of the Former Soviet Union Florida Chamber of Commerce
- Member, American Association for Advancement of Slavic Studies
- · Member, World Affairs Council

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